

Your Premier Dental Sell-Side Advisor

Maximizing Value with Guaranteed Success



TUSK
PARTNERS

www.Tusk-Partners.com

Trust Your Life's Work to Professionals



\$650,000,000+ Dental deals closed



150+ Dental transactions



50+ Years of M&A and private equity experience



40+ Years of dental industry experience



9 fully dedicated team members



100% of all specialties covered



Sector Expertise

- Sole focus on dental sell-side transactions
- Narrow scope of **\$1-15m EBITDA practices**
- Deep understanding of the business models, investor focus points, and regulatory environment



Investor Relationships

- Extensive knowledge of all buyer types, including DSOs, Private Equity Firms, and Family Offices
- Insight into each DSO's areas of focus, investment horizon, and reputation
- Years of experience working on the buy-side gives TUSK a unique perspective



Tailored Solutions

- Compelling practice positioning attracts multiple offers from the right buyers
- In-depth analysis of both headline valuation and detailed contract terms allows for true comparisons
- Custom structuring of each transaction maximizes value and achieves shareholder goals




Process Excellence

- TUSK offers a "Marketed Sales Process" that allows clients to explore multiple offers simultaneously
- Rigorous analytical and operational due diligence allows TUSK to mitigate potential deal issues
- Constant support for management through the complex sales process

TUSK Adds Value to Clients in

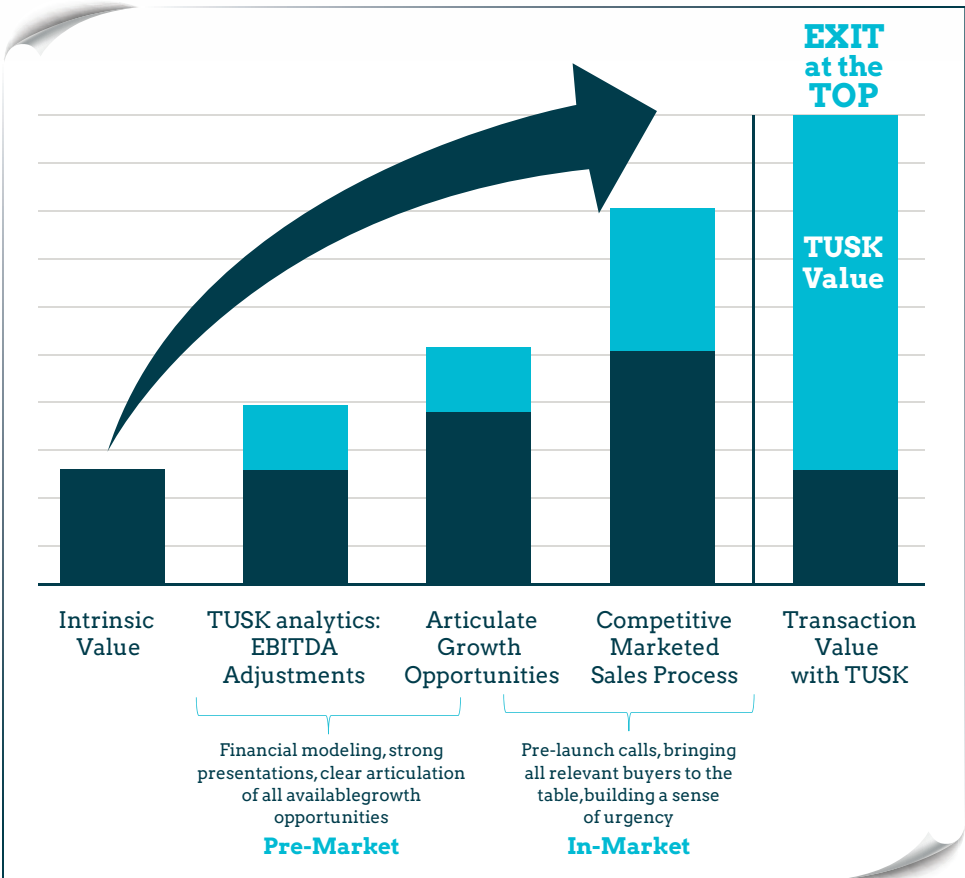
Multiple Ways Throughout the Process

 **17 unique buyers** across the past 20 transactions

 **≥ 4 Offers** on every deal we take to market

 Tusk Process beats **Unsolicited Offers** by 30 - 90%

 **650M+ dental deals closed**



**Learn the TRUE VALUE of your practice.
Inquire about a FREE practice valuation!**

Know what your business is REALLY worth!

Tusk exceeded my expectations, brought more offers than expected and were very professional in the organization of materials and simplifying complex matters.

[Dr. Gary Richardson](#)

Tusk has an impressive track record in the representation of large and group practice owners across the U.S. The Tusk team provided a full commitment to our team, delivered a full Rolodex of highly attractive buyers and managed a competitive sales process, all of which resulted in selecting a strong-fit partner.

[Dr. Bubba Waters](#)



Kevin Cumbus
President
kevin@tusk-partners.com



Maggie Jarrett
Director of
Business Development
maggie@tusk-partners.com



Ryan Mingus
Managing Director,
Mergers & Acquisitions
ryan@tusk-partners.com

TUSK Partners
2820 Selwyn Ave., Suite 375 | Charlotte, NC 28209
704.302.1043 | info@Tusk-Partners.com
Tusk-Partners.com